



**DEPARTMENT OF
BUDGET & MANAGEMENT**

ROBERT L. EHRLICH, JR.
Governor

MICHAEL S. STEELE
Lieutenant Governor

CECILIA JANUSZKIEWICZ
Secretary

JOHN M. WASILISIN
Deputy Secretary

**Amendment #6 to
Request for Proposals (RFP)
Cable & Wiring Project No. 050R6800016
April 5, 2006**

Ladies/Gentlemen:

This Amendment is being issued to change, add or delete certain information contained in the above named RFP. This amendment is being issued only to those Offerors whose proposals at present are classified as reasonably susceptible of being selected for award and is applicable to and binding upon only them since Offerors that are presently classified as not reasonably susceptible of being selected for award have been notified that their proposals do not qualify for further consideration. Specific parts of the RFP have been amended and the RFP changes are detailed below. The changes are marked with text underlined if it is new and crossed through if it has been deleted. This marking will help you more easily identify what has changed.

The substance of the changes resolves two problems:

- First, what happens if an under \$25K requirement includes an agency need for manufacturer and part number specific materials? Because the price sheet is generic, the solution to such a requirement is embedded in the below changes. That solution is to permit under \$25K requirements to be handled under FA I, Category 2, per RFP Section 2.4.1C, meaning they can be processed by task order. The material would still be a pass through but the Contractor would be allowed to add a labor component for the items not on the Attachment F Price Sheet in its response to a TORFP.
- Second, the price sheet (first four pages) for cabling (Single Cat 3/5/6 terminated and not terminated, Dual Cat 5/6 terminated and not terminated, and Coax terminated and not terminated) did not include a standard run length of 300 feet. The solution is to add a 300-foot column to the first four pages of the price sheet.

1. Change the first sentence of RFP section 1.1.2 to read,

“DBM intends to award up to five (5) Master Contracts for each functional area to the highest ranked qualified Offerors, which will permit Contractors to participate in Task Order (TO) competitions for the services except for Small Work Orders (See Section 1.2 item ~~v~~ w for a definition).”

2. Delete the first sentence of RFP section 1.1.3 and replace with the following:

~Effective Resource Management~

45 Calvert Street • Annapolis, MD 21401-1907

Tel: (410) 260-7041 • Fax: (410) 974-2585 • Toll Free: 1 (800) 705-3493 • TTY Users: call via Maryland Relay
<http://www.dbm.maryland.gov>

A Small Work Order is \$25,000 or less and all required materials for the work order are included on the RFP Attachment F price proposal forms. If an agency requires specific components identified by manufacturer and part number, the requirement shall be acquired using the procedures in RFP Section 1.1.4, below, and follow the Task Order process detailed in RFP Section 2.9.2. A Small Work Order will be defined in a Purchase Order (PO) and awarded to the highest ranked Master Contractor considering both Price and Technical capability.

3. Change RFP section 1.2 to read,

w. **Small Work Order** – A request from a State agency that is priced at \$25,000 or less and all required materials for the work order are included on the RFP Attachment F price proposal form.

4. Change RFP section 1.7 Contract Manager Information to read:

Mike Balderson
Maryland Department of Budget and Management
Office of Information Technology
RFP/Contract Management
Strategic Planning Office
45 Calvert Street
Annapolis, MD 21401
Phone Number: 410-260-7549
E-mail: mbalders@dbm.state.md.us

5. Change RFP section 2.2.5, first sentence, to read,

Applicable to Functional Area I except Small Work Orders and Functional Area II ~~only~~ - Any materials provided by the Contractor are provided only on a straight pass-through basis.

6. Change RFP section 2.2.6, first sentence, to read,

2.2.6 Applicable to Functional Area I except Small Work Orders and Functional Area II ~~only~~ - All equipment (network electronics, fiber optic cable, fiber panels, etc) and materials acquired and installed under this Master Contract are to be purchased on behalf of the State.

7. Change RFP section 2.9.1C to read,

C) The Contractor shall provide a **detailed** price quotation to the agency on-site contact via email no later than three (3) working days after initial walk-through. If the detailed price quotation exceeds \$25,000 or any of the materials required or requested by the agency are not included on the RFP Attachment F price proposal form, then the Agency must follow the Task Order process as described in section 2.9.2 which then allows a labor component as described in the Task Order request.

8. Add new last sentence to RFP section 2.12.2 to read,

Exception for FA I: The material for manufacturer and part number specific materials would still be a pass through but the Contractor would be allowed to add a labor component for the items not on the Attachment F Price Sheet in its response to a TORFP.

9. Remove and replace all of Attachment F with attached pages.

The State understands the new Attachment F will require resubmission of your financial proposal. You need not resubmit it at this time. Following completion of the technical evaluation and after opening your financial proposals, the State will request a Best and Final Offer (BAFO). At that time, provided your proposal is still classified as reasonably susceptible of being selected for award, you will be able to make revisions to your financial proposal and submit it for evaluation. Please acknowledge receipt of this amendment by e-mail within three business days.

Date Issued: April 5, 2006

By <signed> .
Mike Yeager
Procurement Officer

Atch
Revised Attachment F

ATTACHMENT F
050R6800016 - CABLE AND WIRING SERVICES
FUNCTIONAL AREA I
PRICE PROPOSAL FORM
Amendment 6

(Column A) Item Description	(Column B) PER 100' RUN	(Column C) PER 150' RUN	(Column D) PER 200' RUN	(Column E) PER 300' RUN	(Column F) QUANTITY	(Column G) (B+C+D+E)*F= G TOTAL PRICE
CABLING - SINGLE CAT 3 INSTALLED & TERMINATED INCLUDING LABOR						
4 PAIR PVC - < 20 DROPS					4	\$ -
4 PAIR PVC - > 20 BUT < 50 DROPS					4	\$ -
4 PAIR PVC - > 50 DROPS					3	\$ -
4 PAIR CMP - < 20 DROPS					3	\$ -
4 PAIR CMP - > 20 BUT < 50 DROPS					3	\$ -
4 PAIR CMP - > 50 DROPS					3	\$ -
CABLING - SINGLE CAT5 ENHANCED INSTALLED & TERMINATED INCLUDING LABOR						
4 PAIR PVC - < 20 DROPS					4	\$ -
4 PAIR PVC - > 20 BUT < 50 DROPS					4	\$ -
4 PAIR PVC - > 50 DROPS					3	\$ -
4 PAIR CMP - < 20 DROPS					3	\$ -
4 PAIR CMP - > 20 BUT < 50 DROPS					3	\$ -
4 PAIR CMP - > 50 DROPS					3	\$ -
CABLING - SINGLE CAT 6 INSTALLED & TERMINATED INCLUDING LABOR						
4 PAIR PVC - < 20 DROPS					4	\$ -
4 PAIR PVC - > 20 BUT < 50 DROPS					4	\$ -
4 PAIR PVC - > 50 DROPS					3	\$ -
4 PAIR CMP - < 20 DROPS					3	\$ -
4 PAIR CMP - > 20 BUT < 50 DROPS					3	\$ -
4 PAIR CMP - > 50 DROPS					3	\$ -

ATTACHMENT F
050R6800016 - CABLE AND WIRING SERVICES
FUNCTIONAL AREA I
PRICE PROPOSAL FORM
Amendment 6

(Column A) Item Description	(Column B) PER 100' RUN	(Column C) PER 150' RUN	(Column D) PER 200' RUN	(Column E) PER 300' RUN	(Column F) QUANTITY	(Column G) (B+C+D+E)*F= G TOTAL PRICE
CABLING - DUAL CAT 5 ENHANCED INSTALLED & TERMINATED INCLUDING LABOR						
4 PAIR PVC - < 20 DROPS					250	\$ -
4 PAIR PVC - > 20 BUT < 50 DROPS					50	\$ -
4 PAIR PVC - > 50 DROPS					20	\$ -
4 PAIR CMP - < 20 DROPS					250	\$ -
4 PAIR CMP - > 20 BUT < 50 DROPS					50	\$ -
4 PAIR CMP - > 50 DROPS					20	\$ -
CABLING - DUAL CAT 6 INSTALLED & TERMINATED INCLUDING LABOR						
4 PAIR PVC - < 20 DROPS					250	\$ -
4 PAIR PVC - > 20 BUT < 50 DROPS					50	\$ -
4 PAIR PVC - > 50 DROPS					20	\$ -
4 PAIR CMP - < 20 DROPS					250	\$ -
4 PAIR CMP - > 20 BUT < 50 DROPS					50	\$ -
4 PAIR CMP - > 50 DROPS					20	\$ -
COAXIAL CABLE INSTALLED & TERMINATED INCLUDING LABOR						
COAX RG62 AU CMP - < 20 DROPS					2	\$ -
COAX RG62 AU CMP - > 20 BUT < 50 DROPS					2	\$ -
COAX RG62 AU CMP - > 50 DROPS					2	\$ -
COAX RG59 AU CMP - < 20 DROPS					2	\$ -
COAX RG59 AU CMP - > 20 BUT < 50 DROPS					2	\$ -
COAX RG59 AU CMP - > 50 DROPS					3	\$ -
COAX RG58 AU CMP - < 20 DROPS					2	\$ -
COAX RG58 AU CMP - > 20 BUT < 50 DROPS					3	\$ -

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(Column A) Item Description	(Column B) PER 100' RUN	(Column C) PER 150' RUN	(Column D) PER 200' RUN	(Column E) PER 300' RUN	(Column F) QUANTITY	(Column G) (B+C+D+E)*F= G TOTAL PRICE
COAX RG58 AU CMP - > 50 DROPS					2	\$ -
COAXIAL CABLE INSTALLED & TERMINATED INCLUDING LABOR						
COAX RG6 AU CMP < 20 DROPS					2	\$ -
COAX RG6 AU CMP >20 BUT <50 DROPS					2	\$ -
COAX RG6 AU CMP >50 DROPS					2	\$ -
COAX RG11 AU CMP <20 DROPS					2	\$ -
COAX RG11 AU CMP >20 BUT <50 DROPS					2	\$ -
COAX RG11 AU CMP >50 DROPS					2	\$ -
CABLING - SINGLE CAT 3 INSTALLED & NOT TERMINATED						
4 PAIR PVC					5	\$ -
4 PAIR CMP					5	\$ -
CABLING - SINGLE CAT 5 ENHANCED INSTALLED & NOT TERMINATED						
4 PAIR PVC					5	\$ -
4 PAIR CMP					5	\$ -
CABLING - SINGLE CAT 6 INSTALLED & NOT TERMINATED						
4 PAIR PVC					5	\$ -
4 PAIR CMP					5	\$ -
CABLING - DUAL CAT 5 ENHANCED INSTALLED & NOT TERMINATED						
4 PAIR PVC					5	\$ -
4 PAIR CMP					5	\$ -

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(Column A) Item Description		(Column B) PER 100' RUN	(Column C) PER 150' RUN	(Column D) PER 200' RUN	(Column E) PER 300' RUN	(Column F) QUANTITY	(Column G) (B+C+D+E)*F= G TOTAL PRICE
CABLING - DUAL CAT 6 INSTALLED & NOT TERMINATED							
4 PAIR PVC						5	\$ -
4 PAIR CMP						5	\$ -
COAXIAL CABLE INSTALLED & NOT TERMINATED							
COAX RG6 AU CMP						3	\$ -
COAX RG11 AU CMP						3	\$ -
COAXIAL CABLE INSTALLED & NOT TERMINATED							
COAX RG62 AU CMP						2	\$ -
COAX RG59 AU CMP						2	\$ -
COAX RG58 AU CMP						2	\$ -
TOTAL PAGES 1 THROUGH 4							\$ -
THE BALANCE OF THIS PAGE IS INTENTIONALLY LEFT BLANK							